

POSitive for Windows Custom Reports

POSitive for Windows has a lot of reports built into it, but we occasionally get requests from dealers and end-users for a special report. There are a couple ways to do this. You could purchase Clarion Report Writer for \$299 and learn how to create your own reports, or you could use the report writing service offered by Peter Johnson at American Retail Supply, one of our long time POSitive Dealers.

Peter is very proficient with Clarion Report Writer and has created a number of reports that he would now like to share with other POSitive users. Dealer pricing starts at only \$50 for most ready-made and custom reports and we've included some samples on the following pages.

Please keep in mind that these reports were developed for PFW and will not be compatible with the SQL based PRM.

For more information, please contact:

Peter Johnson
American Retail Supply
800-426-5708
Peter@americanretailsupply.com

Monthly Purchase Order Report

7/01/2005 -- 1/01/2007

NAME	PONM	DATE	COST	PRICE 1	Margin
Aqua Form	223	9/26/2006	5.50	19.90	%72.36
Chad Darnell	203	7/14/2005	127.57	173.71	%26.56
D.M. Merchandising	191	7/07/2005	54.00	179.28	%69.88
D.M. Merchandising	193	7/08/2005	27.00	89.64	%69.88
E-Gads	342	8/09/2005	50.00	100.00	%50.00
FUN	187	7/02/2005	154.00	559.23	%72.46
FUN	188	7/03/2005	2.00	119.76	%98.33
FUN	214	7/22/2005	207.00	908.87	%77.22
Hamps Supply	184	7/01/2005	43.54	94.84	%54.09
Hamps Supply	217	7/28/2005	238.39	540.96	%55.93
John Hinde Curteich Inc.	211	7/21/2005	1,306.80	3,236.40	%59.62
LOFTUS	0125-1051	7/01/2005	180.00	359.76	%49.97
LOFTUS	206	7/16/2005	55.24	155.89	%64.56
LOFTUS	207	7/16/2005	137.00	361.62	%62.11
LOFTUS	215	7/26/2005	23.08	77.06	%70.05
LOFTUS	612890	7/26/2005	73.48	233.68	%68.56
MAK	185	7/01/2005	249.00	599.00	%58.43
MAK	186	7/01/2005	282.66	824.79	%65.73
MAK	204	7/15/2005	327.75	944.55	%65.30
MAK	222	7/29/2005	475.70	1,392.46	%65.84
MagicCity	189	7/05/2005	389.75	1,006.19	%61.26
MagicCity	198	7/08/2005	75.15	269.67	%72.13
MagicCity	205	7/15/2005	39.10	110.93	%64.75
MagicCity	226	5/02/2006	136.50	315.00	%56.67
Maui Enterpises	197	7/08/2005	69.22	302.58	%77.12
MultiLine	202	7/13/2005	62.11	163.78	%62.08
SAMS CLUB	209	7/19/2005	1.34	2.97	%54.88
TOYSMITH	213	7/22/2005	3.60	10.48	%65.65
The Name People	210	7/19/2005	406.02	1,508.94	%73.09
GRAND TOTALS:			5,202.51	14,661.94	%64.52

Average Sales (total sales / # of sales by date range)

1/01/2006 -- 1/01/2007

SalesDate:	Total	Count	AvgSale	Max	Min
2/17/2006	371.88	4	92.97	161.49	13.69
5/02/2006	315.00	2	157.50	300.00	15.00
6/28/2006	10.00	1	10.00	10.00	10.00
7/26/2006	6.24	1	6.24	6.24	6.24
8/02/2006	14.99	5	3.00	10.00	-2.00
8/24/2006	30.96	1	30.96	30.96	30.96
8/31/2006	965.48	2	482.74	915.49	49.99
9/13/2006	341.74	6	56.96	117.83	4.50
<u>Grand Totals:</u>			93.47	915.49	-2.00

1/01/2006 -- 1/01/2007

Sales Report by Customer - date range

Customer UDF1 from H to H

BARCODE	DESCRIPTION	Qty	TotPrice	TotCost	Profit	Margin	
ABC Company							
<i>Category: DEF</i>							
000037	DOUBLE SIDED DIME - TAILS	4	22.16	10.00	12.16	%54.9	
000038	D'LITE COLOR CHANGE	2	66.48	30.00	36.48	%54.9	
000039	ACES IN THEIR FACES	3	55.97	27.00	28.97	%51.8	
<i>Category: DEF</i>		9	144.62	67.00	77.62	%53.7	
<i>Category: Electric</i>							
0001	DISGUSTING SOUNDS	1	12.59	5.00	7.59	%60.3	
010984007018	FLASHSTIX NECKLACE	1	7.99	3.75	4.24	%53.1	
010984007025	FLASHSTIX KEYCHAIN	1	0.00	3.75	-3.75	%0.0	
010984007032	FLASHSTIX FLASHING PIN	1	0.00	3.75	-3.75	%0.0	
<i>Category: Electric</i>		4	20.58	16.25	4.33	%21.0	
<i>Category: Hanging</i>							
010984006974	COOL COLORS INSIDE OUT	1	3.99	1.35	2.64	%66.2	
<i>Category: Hanging</i>		1	3.99	1.35	2.64	%66.2	
<i>Category: Parlour</i>							
000036	RAINBOW STREAMERS JUMBO	2	45.60	18.00	27.60	%60.5	
<i>Category: Parlour</i>		2	45.60	18.00	27.60	%60.5	
<i>Category: RAK</i>							
010984006929	NEON INSIDE OUT BALL	1	2.99	1.00	1.99	%66.6	
<i>Category: RAK</i>		1	2.99	1.00	1.99	%66.6	
ABC Company		-->	17	217.78	103.60	114.18	%52.4
Ward, Jessica							
<i>Category: Close Up</i>							
000020	SPONGE BALL UB 2" BLACK	1	7.99	2.80	5.19	%65.0	
<i>Category: Close Up</i>		1	7.99	2.80	5.19	%65.0	
<i>Category: DEF</i>							
000010	MENTAL EPIC	1	49.99	19.50	30.49	%61.0	
<i>Category: DEF</i>		1	49.99	19.50	30.49	%61.0	
Ward, Jessica		-->	2	57.98	22.30	35.68	%61.5

1/01/2006 -- 1/01/2007 **Sales Report by Customer - date range** Customer UDF1 from H to H

	Qty	TotPrice	TotCost	Profit	Margin
ABC Company					
Category: DEF	9	144.62	67.00	77.62	%53.7
Category: Electric	4	20.58	16.25	4.33	%21.0
Category: Hanging	1	3.99	1.35	2.64	%66.2
Category: Parlour	2	45.60	18.00	27.60	%60.5
Category: RAK	1	2.99	1.00	1.99	%66.6
ABC Company	17	217.78	103.60	114.18	%52.4
Ward, Jessica					
Category: Close Up	1	7.99	2.80	5.19	%65.0
Category: DEF	1	49.99	19.50	30.49	%61.0
Ward, Jessica	2	57.98	22.30	35.68	%61.5

Sales Report by Department/Category

1/01/01 - 1/01/04

Department: Merchandise

Dept code: MERCH

Catg: NON-TAXABLE ITEMS

SKU:	Description:	In Stock:	Cost:	Qty:	Total Retail:	Profit:	Margin:
1111	LEGOS	11	10.00	27	513.65	243.65	47.44
TEST	TEST	2	50.00	2	166.66	66.66	40.00
Totals for Category: NON-TAXABLE ITEMS				29	680.31	310.31	45.61

Catg: Taxable Items

SKU:	Description:	In Stock:	Cost:	Qty:	Total Retail:	Profit:	Margin:
1	DIAMOND	0	50.00	5	392.85	142.85	36.36
MAT-10-M	MATRIX-Large-Red	2	5.00	1	7.14	2.14	29.97
MAT-5-M	MATRIX-Small-Black	0	5.00	3	26.66	11.66	43.74
MAT-7-M	MATRIX-Med-Black	0	5.00	3	22.61	7.61	33.66
MAT-8-M	MATRIX-Med-Red	0	5.00	1	8.33	3.33	39.98
MAT-9-M	MATRIX-Large-Black	0	5.00	5	42.13	17.13	40.66
Totals for Category: Taxable Items				18	499.72	184.72	36.96

Dept Totals: Merchandise

47 1,180.03 \$495.03 41.95

Items on Order sorted by Dept/Category

Showing Dollar Totals of amount waiting to be received. (Qty Ordered- Qty Received) x unit cost = Total

DEPT: Javanese

Cat	Ven	SKU	Desc	OrderQty	UnitCost	PO #	Expected
CAT: Chairs							
Budaya		6302	CHAIR: LABA W/OUT ARM	2	25.00	0814-103POS	8/14/03
Category Total:				=	50.00		
CAT: Taxable Items							
Budaya		6301	CHAIR: LABA W/ ARM	1	50.00	0814-103POS	8/14/03
Category Total:				=	50.00		

DEPT: Javanese **Department Total: \$100.00**

DEPT: Mens

Cat	Ven	SKU	Desc	OrderQty	UnitCost	PO #	Expected
CAT: Shirts							
XYZ Superv		3333	MATRIX	4	20.00	0815-203POS	8/27/03
XYZ Superv		MAT-7-M	MATRIX-Med-Black	2	5.00	0820-103POS	8/20/03
XYZ Superv		MAT-9-M	MATRIX-Large-Black	1	5.00	0820-103POS	8/20/03
ABC		2	RUBY	1	100.00	0508-403POS	6/02/03
Category Total:				=	195.00		

DEPT: Mens **Department Total: \$195.00**

DEPT: Merchandise

Cat	Ven	SKU	Desc	OrderQty	UnitCost	PO #	Expected
CAT: NON-TAXABLE 							
ABC		1111	LEGOS	10	10.00	0508-403POS	6/02/03
ABC		1111	LEGOS	1	10.00	0320-103POS	3/20/03
ABC		1111	LEGOS	1	10.00	0320-103POS	3/20/03
Category Total:				=	120.00		

DEPT: Merchandise **Department Total: \$120.00**

DEPT: Musical Instruments

Cat	Ven	SKU	Desc	OrderQty	UnitCost	PO #	Expected
-----	-----	-----	------	----------	----------	------	----------

Items on Order sorted by Dept/Category

Showing Dollar Totals of amount waiting to be received. (Qty Ordered- Qty Received) x unit cost = Total

CAT: String							
ABC	4578	CELLO	2	1022.99	0529-203POS	5/29/03	
CAT: String		Category Total:	=	2,045.98			

DEPT: Musical Instruments	Department Total:	\$2,045.98
---------------------------	-------------------	------------

Grand Total:	2,460.98
--------------	----------

Sales Report by Day of Week From 1/01/01 To 1/01/04

<i>Date</i>	<i>Sun</i>	<i>Mon</i>	<i>Tues</i>	<i>Wed</i>	<i>Thur</i>	<i>Fri</i>	<i>Sat</i>
2/03/03	\$0.00	\$29.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2/06/03	\$0.00	\$0.00	\$0.00	\$0.00	\$28.99	\$0.00	\$0.00
2/09/03	\$19.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
3/01/03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38.20
3/02/03	\$38.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
3/03/03	\$0.00	\$173.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

TOTALS

Sunday: \$58.09
 Monday: \$202.47
 Tuesday: \$0.00
 Wednesday: \$0.00
 Thursday: \$28.99
 Friday: \$0.00
 Saturday: \$38.20